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JANUARY 15TH, 2004

GINA ROYALL
C/O
PROCTOR ENGINEERING GROUP, LTD.
418 MISSION AVE,
SAN RAFAEL, CA. 94701

DEAR GINA:

I'D LIKE TO TAKE A MOMENT TO APPLAUD THE JOB YOU FOLKS DO AND TO REAFFIRM OUR SUPPORT OF THE CHECK ME PROGRAM.

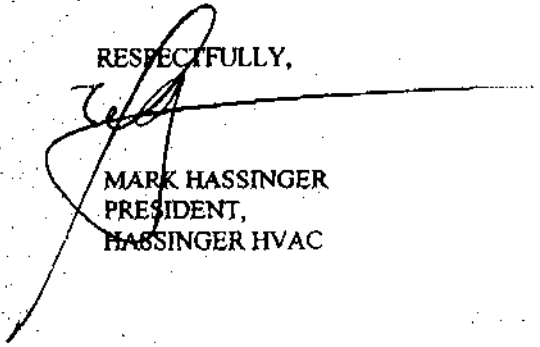
WE ARE PLEASED WITH YOUR PROFESSIONAL SUPPORT, CLASSROOM AND ON SITE TEACHING PROGRAMS. THEY MAKE US BETTER AT WHAT WE DO AND GIVE UNDERSTANDING TO THE TERM ENERGY EFFICIENCY AND HOW TO ACHIEVE IT. ALSO, IT INFORMS US OF THE MANY WAYS EFFICIENCY IS COMPROMISED. THE PROGRAM AS A WHOLE, WE BELIEVE, IS HELPING TO MAKE OUR CLIENTS RUN LEANER AND MEANER AND TO FULFILL THEIR COMMUNITY OBLIGATION TO ENERGY CONSERVATION.

THE PROGRAM INSURES, FOR PARTICIPANTS, THAT THEIR EQUIPMENT RUNS AT PEAK EFFICIENCY. MOST SMALLER COMMERCIAL (UNDER 500,000 K.W.) BUSINESSES AND RESIDENTIAL CUSTOMERS DO NOT HAVE EFFECTIVE P.M. OR ENERGY MANAGEMENT PROGRAMS. THE CHECK ME PROGRAM INTRODUCES TO THEM OPPORTUNITIES TO INCREASE EFFICIENCY AND BRINGS ATTENTION TO THE FACT THAT MOST SYSTEMS ARE ABUSED, IN POOR CONDITION AND MOSTLY NEGLECTED ONCE COMMISSIONED INTO SERVICE. THESE SYSTEMS WILL PROBABLY BE IN SERVICE FOR A LONG PERIOD OF TIME, ONLY BE REPAIRED WHEN THEY FAIL AND PROGRESSIVELY BECOME MORE INEFFICIENT. THIS DUE TO THE FACT THAT FUNDS FOR CAPITAL IMPROVEMENT IN HOMES AND SMALL BUSINESSES ARE NORMALLY IN SHORT SUPPLY. THE CHECK ME PROGRAM ALLOWS US TO REVIEW AND IMPROVE EFFICIENCY DURING REPAIR CALLS.

I BELIEVE THAT THE FUNDING FOR THE PROGRAM IS ESSENTIAL AND SHOULD BE DONE STATEWIDE. SAN JUAN CAPISTRANO IS CERTAINLY NOT THE CENTER OF THE UNIVERSE. ALL CALIFORNIA LOCALES BENEFIT FROM THIS PROGRAM. AND AS MORE RESIDENTS AND BUSINESSES ARE ESTABLISHED HERE IN CALIFORNIA, THE NEED FOR THIS PROGRAM WILL INCREASE.

THANKS AGAIN FOR THE FINE JOB YOU ARE DOING. WE APPRECIATE YOUR PROFESSIONALISM AND YOUR SUPPORT.

RESPECTFULLY,



MARK HASSINGER
PRESIDENT,
HASSINGER HVAC